

ACWA



AQUACULTURE COUNCIL  
OF WESTERN AUSTRALIA

---

# *Annual Report*

*2006/07*

## ACWA Committee of Management

### Experience and Special Responsibilities

<p>Mr Trevor Blinco Appointed Nov 2006</p> <p>Chairman</p>	<p>He is the founding Director of Sun Kissed Yabbies Pty Ltd and, for the last 8 years, has operated his own aquaculture business from Oceanfarm in Fremantle and on a property in Gingin, where he has been intensively rearing yabbies. Trevor assists the Aquaculture Development Unit and industry with the wild capture of broodstock fish, also works very closely with Challenger TAFE's Maritime Training Centre in Fremantle and is an active industry participant.</p>
<p>Mr Rick Scoones Appointed Oct 2005</p> <p>Vice Chairman</p>	<p>Has an MSc in Zoology and about 20 years of experience in the aquaculture and fishing industries. He is an independent aquaculture consultant with specialties in research, environmental issues and administration of aquaculture, and has expertise in pearl oysters, abalone, scallops, marron and ornamental fish. He has held positions on the ACWA Board since its inception in 1987, including five years as Chairman from 1995 to 2000.</p>
<p>Mr Glenn Dibbin Appointed Nov 2006</p> <p>Committee</p>	<p>Has extensive experience in mussel aquaculture in Australia over the past 21 years. He is founding partner in Blue Lagoon mussels, Western Australia's leading mussel producer. Serves as Chair of Western Australia Mussel Producers Association. Previously worked in Western Australia in the Scallop, Crayfish And Prawn Commercial Fishing Industry.</p>
<p>Mr Dan Sampey Appointed Oct 2005</p> <p>Committee</p>	<p>Graduated majoring in Geology and Chemistry from University of WA. Worked as an exploration Geologist /Geochemist. For 15 years owned and ran a geochemical laboratory, exploration contracting service and Consultancy in the mining industry (up to 300 employees). Between 1970-75, lectured at WAIT (precursor of Curtin Uni) in Applied Geochemistry. Initiated and help guide the discovery and delineation of the Esperance lignite deposit. Director of several public mining companies and subsidiaries. In 1979 started experiments on growing marron. Since 1997 Secretary of the Marron Growers Association. of WA</p>
<p>Mr Stephen Hood Appointed Oct 2005</p> <p>Committee</p>	<p>Has a BSc (Hons) in Marine Biology, a B.Ed and a Post Graduate Diploma in Aquaculture. Spent 12 years in the commercial fishing industry before lecturing in fishing and aquaculture at Geraldton TAFE for nine years. For the past 10 years has been employed by MG Kailis Group as the Compliance and Projects Manager, heading up the Company's Aquaculture Development Group, Environmental Management System and having responsibility for the proposed Esperance Southern Bluefin Tuna trial. From 2002 to 2005, was a member of the WA Aquaculture Development Council and is a representative on a number of State and National Research and Training Boards.</p>
<p>Mr Barry Humfrey Appointed Oct 2005</p> <p>Committee</p>	<p>Has his operations based in Geraldton in the Midwest of WA. He commenced his long association with the Marine environment as a deckhand in 1961, obtaining his Skippers tickets and then owning his own boats. After leaving the cray fishing industry in 1987 he has pursued his interest in Real Estate with current Joint Ventures with the WA Government and is currently constructing the Nor-Cape lodge, Mariner Resort site and is in the process of finalising the Abrolhos Islands Resort PER with Fisheries WA. Barry is also the majority owner of Abrolhos Pearls WA Pty Ltd (APWA) which holds the original Black Pearl Aquaculture licence in the Southern Group at the Abrolhos Islands. He also has another licence in the process of being transferred into APWA name and an extension pending on the existing licence.</p>
<p>Ms Erica Starling Appointed Nov 2006</p> <p>Committee</p>	<p>Processor and exporter of tuna since 1994, based in Geraldton. Wide range of experience in various commercial fisheries including prawns, tuna and rock lobster through the family company, Latitude Fisheries Pty Ltd. Recently re-appointed to the Western Tuna and Billfish Management Advisory Committee (WTBMAC) reporting to Australian Fisheries Management Authority. Family company involved with black pearl aquaculture and a trial tuna farm at the Abrolhos.</p>
<p>Mr Shane McLinden Appointed Oct 2005</p> <p>Committee</p>	<p>Executive Director of Southseas Abalone Limited and SAM Abalone Pty Ltd – an operating abalone farm in Port Lincoln S.A.; executive director of Two Rocks Abalone Pty Ltd – a company undertaking a significant research project. Director of the Australian Abalone Growers Association Inc and Director of WA Abalone Aquaculture Association. B. Engineering (UWA); Diploma of Company directorship.</p>
<p>Mr Greg Jenkins Appointed Oct 2006</p> <p>Committee</p>	<p>Greg Jenkins has worked in the aquaculture industry in Australia since 1981. During this time he has worked on pilot farms for freshwater prawns in remote areas of Far North Queensland and the Kimberley, WA; as the company biologist for a large wild-capture prawn company in Shark Bay; and as a Research Biologist and Hatchery Manager with a private R &amp; D company in Western Australia investigating the aquaculture potential of marine finfish.</p> <p>Greg has been employed at the WA Maritime Training Centre since 1991 and as Manager of Aquaculture Research and Development since 1994 has led the development of the Aquaculture Development Unit's facilities and programs. Greg is Chair of the WA Sustainable Development of Marine Fishfarming Forum; Vice-Chair of the WA Fish Foundation; Secretary/Treasurer of the WA Marine Fish-farming Association; a Board Member of the WA Fisheries Research Advisory Board and the Aquaculture Council of WA and a member of the National Steering Committee for Inland Saline Aquaculture.</p>
<p>Mr Dan Machin Executive Officer</p>	<p>Executive Officer of ACWA since Feb 2004. Has 14 years experience in aquaculture industry development. Over this time he has held both senior and middle management positions in aquaculture businesses (Ireland and Greece) and in government, and has provided him with a strong technical knowledge. Dan has BSc. (zoology and botany); Diploma in Business, MSc. in Aquaculture.</p>

## **Table of Contents**

quick Reference Table Of Acwa Activities 2006-2007 .....	3
Chair's Report.....	7
Committee Of Management (Com) Report.....	8
Review Of Operations .....	8
Acwa's Business Programs .....	10
Aquaculture For Profit.....	10
Aquaculture For People .....	14
Aquaculture For Tomorrow .....	15
Corporate Services.....	16
Acwa Financial Report.....	19

## Quick reference table of ACWA activities 2006-2007

### Aquaculture for People

Project	Strategy	Status
Member and Industry Communication	Maintain an up to date website.	Achieved  ACWA maintained an up to date website, lodging 22 new pages.  The website has maintained a top three ranking by Google™ for aquaculture sites.
Member and Industry Communication	Schedule regular meetings to the Minister for Fisheries.	Of the four scheduled meetings with the Minister for Fisheries, two were actually held.
Member and Industry Communication	Publish <i>ACWA Digest</i> bimonthly newsletter for members to facilitate timely two-way communication between industry and the ACWA board.	Not achieved. Additionally, ACWA sent 104 messages to the association and its members regarding specific issues relevant to their businesses, 12 alerts to members. ACWA's members rated communication to be 70% in 2005/06 70%, up from 55% (2005/04) and 30% in (2003/04). ACWA has published 4 articles for the MGA bulletin.
Member and Industry Communication	Provide a referral service for members and prospective members, and investors.	Achieved. Investment referrals 5 Business referrals: 24 First Line inquiries: 582, excludes the 3000 per months website hits. Member inquiries: 175
Aquaculture Development Council (ADC) – the Minister for Fisheries Advisory Committee.	Represent industry at the ADC  Provide a background paper to EO of the ADC detailing industry issues affecting the development of the Aquaculture industry in WA.	Achieved
Member and Industry Communication	Hold a minimum of 4 Board meetings per annum and one AGM	Held 8 board meetings AGM held on 9 November 2006
Member and Industry Communication	Arrange and regular meetings with DoF to progress aquaculture industry management and compliance issues.	Ongoing Four (4) meetings held. ACWA has also had numerous follow up phone calls, e-mails and letters regarding specific issues throughout the year.
Industry Professional Development	Apply for a e-learning grant \$50,000 to develop a e-learning professional development modules for ACWA members and staff.	Achieved. Unsuccessful. ACWA application ranked 13 <sup>th</sup> out of the 45 application, for 10 grants.
Industry Promotion	Contribute to Secondary, VET tertiary aquaculture courses, on a as needed basis.	Not achieved
Industry Promotion	Secure World Aquaculture 2012 Bid.	Deferred.
Industry Promotion	Gingin Prodigious Ponds Field Day for new entrants	Achieved
Industry Promotion	Seafood and Shiraz – joint promotion of regional aquaculture produce and swan valley fine dining weekend.	Achieved This included WA <i>Postcards</i> feature on aquaculture.
Industry Promotion	MusselFest 2007: Coordinate, setup and manned the ACWA, WAMPA and Dalcon	Achieved Over 600 people visited the booth; we also held a kids and adult competition.

	Environmental Stand .	
Industry Promotion	Provide regular media releases and interviews.	Achieved One TV (ABC landline), two releases and one radio interviews provided
Industry Promotion	Gain Farmbis grant for skill needs assessment.	Achieved for three associations.
Human Capital	Promote Brussels Food Expo and the EMDG travel grant.	Achieved

### Aquaculture for Profit

Project	Strategy	Status
Aquaculture Bill Taskforce	Promote a specific process to ensure a 12 month completion, propose the Taskforce chair and membership and coordinate the recruitment of industry members.	Achieved
<i>Fish Resources Management Amendment Bill</i>	Commence and coordinate industry submission	Achieved
Minister Deregulation of Aquaculture Working Group	Commence and coordinate industry submission	Achieved
State Aquaculture Policy and State Government Funding of Aquaculture Development	Lobby government to maintain \$2.1 million over three years for aquaculture development.	Achieved
State Marine Planning Policy	Gain membership and attend all Policy Stakeholder Reference Group, Minister for the Environment and Fisheries stakeholder advisory group. Goal is to achieve exclusive access zones for aquaculture in the State's marine environment.	Achieved
Biosecurity Agriculture Management Bill and Biosecurity Review	Gain membership and attend all meetings of the Policy Stakeholder Reference Group and the Minister for Agriculture and Food's Advisory Group. The goal is to achieve laws which better protect aquaculture from the adverse impacts of pesticide use.	Achieved
Representation and submissions	See Appendix 1 of the Annual Report	Achieved
Members Saving Programs	Decrease business cost to members.  Improve membership value	Ongoing.  National residue survey to enable EU market access. ACWA facilitated the combinations of two AQIS programs at 50% saving to affected members.
Regional Power Policy	Influence government to policy and subsidy for regional power users.	Achieved
National Pollution Inventory	Ensure that this duplication of red tape is not introduced, through the removal of the aquaculture industry's exemptions.	Achieved
Training	Provide input on industry training needs to the following committees: <ul style="list-style-type: none"> <li>• Primary Industry Skills Council.</li> <li>• Challenger TAFE Maritime Industry</li> </ul>	Attended all meetings of these groups.  Undertook a Skills Survey pilot study with Farmbis.

	<ul style="list-style-type: none"> <li>• Training Advisory Group</li> <li>• Muresk Institute Board</li> <li>• WA Primary Industry Training Council.</li> <li>• WAFIC OHS and training subcommittee</li> <li>• Central West College of TAFE</li> </ul>	
Industry Collaboration	Assist industry to develop cooperative marketing arrangements and generically brand product where appropriate.	Ongoing  Formed the Abrolhos Pearlers Association.
Policy and Legislation	<p>Key issues advocated :</p> <ol style="list-style-type: none"> <li>1. Aquaculture Leases</li> <li>2. Biosecurity Agriculture Management Bill</li> <li>3. Biosecurity Review</li> <li>4. Risk based environmental reporting on licence conditions</li> <li>5. Aquaculture long term Licences</li> <li>6. Industry Comment on Aquaculture and pearling applications</li> <li>7. Cockburn Mussel Leases</li> <li>8. Aquaculture Licence Conditions</li> <li>9. Live Sand Rock and Coral Policy</li> <li>10. State Marine Planning</li> <li>11. Advocacy for specific ACWA members.</li> </ol> <p>See Appendix 1: for a summary of key submissions.</p>	Achieved  See Appendix 1 of the Annual Report

### Aquaculture for Tomorrow

Project	Strategy	Status
FAST grant for Pearl Disease Workshop	To gain a \$7500 grant to host an Australia–Tahiti workshop on pearl oyster health management.	Achieved
Whale (mega fauna) Entanglement Response Plan	<p>With SeaNet develop a Whale (mega fauna) Entanglement Response Plan. Provide higher risk industry's with contact details to Dept of Environment &amp; Conservation (DEC)</p> <p>Follow up and review the process with DEC after any event or close call</p>	Achieved  Two close calls in 2006/07.
Food Safety	Develop food safety plans relevant to industry sectors as required by the new food regulations developed by ANZFA.	Informed members of WAFIC activities. This builds on ACWA aquaculture specific programs run in 2005/06.
Abalone disease briefing and workshop	Ensure that the Department of Fisheries protects abalone aquaculture interests by informing and consultation with industry on the risks and the appropriate mitigation measures.	Achieved

## Corporate Services

Project	Strategy	Status
Strategic and Business Plans	Review and update business plan.	Achieved
Political Advocacy	Review and develop a lobbying policy for ACWA.	In progress.
Governance	Provide good governance over the affairs of ACWA	Achieved
	Review and develop a governance manual for ACWA Committee of Management (CoM) members.	Achieved
Performance	Produce ACWA Annual Report to members	Achieved
Industry Levy and DBIF	Conduct the Levy Poll	Achieved
	Maintain Minister's DBIF of ACWA peak industry body.	Achieved, but the amount is not adequate. Not achieved
	Developed discussion paper on Constitutional changes required broaden ACWA membership base and new fee schedules	Achieved
	Milestone reports twice yearly to The Minister for Fisheries	
Industry Sector Association. Secretariat	Provide WA Mussel producers Assoc., Yabby Producers Assoc., and AMWING Pearl Producers Assoc. with executive officer and secretariat support	Achieved
Finance, database and office management, EO support	Manage the accounts in accordance with Australian accounting standards.	Achieved
	Deliver ACWA business plan within budget.	
ACWA Membership/ private revenue Program	Improve membership by 10%	Not achieved Memberships dropped by 36%.
Advocacy for Co-funding agreement between industry and the Minister.	Obtain a new co-funding agreement with the Minister for Fisheries to maintain an independent, effective and representative peak bodies that can be relied upon to represent the substantive views of a wide range of constituents.	Not achieved Secured a commitment for 2007/08 Entered into negotiations over future DBIF arrangements, as part of the DBIF review.

## **Chair's Report**

To be tabled on the day.

## Annual Report

The Aquaculture Council of Western Australia presents its report on the for the financial year ended 30 June 2007 to its members.

### Committee of Management

The Committee of Management comprised the following during the financial year and up to the date of this report:

Chair	Mr Trevor Blinco	Committee	Mr Stephen Hood
Vice Chair	Mr Rick Scoones	Committee	Mr Barry Humfrey
Committee	Mr Glenn Dibbin	Committee	Mrs Erica Starling
Committee	Mr Dan Sampey	Committee	Mr Shane McLinden
Committee	Mr Greg Jenkins		

## REVIEW OF OPERATIONS

### Overview

In the year to 30 June 2007, income and expenses was \$172,237.71 and \$156,040.44 respectively. Of the income \$16,422.50 was attributable to member subscriptions and \$10,050 from secretariat services purchased by three sector associations (AMWING, WAMPA and YPA). The remaining \$145,765.21 was derived from various projects undertaken and managed by ACWA totalling \$13,572.46, interest of \$3,304.27 and a grant of \$128,000 from the Minister of Fisheries through the Development and Better Interest fund (DBIF) to provide peak body services to the aquaculture industry.

Consequently, ACWA has finished the year with a net surplus of \$16,197.27. This sum does not include \$24,842.15 of deferred income for projects that will be achieved in 2007/08.

The government funding future of ACWA is destined to be stop. For the year 2008/09 the advice from government is that DBIF funding in will be reduced. ACWA will need to expand its member base to at least 100, and secure new "pockets of revenue" through donations, voluntary levies, sponsorship, other government grants, project management, consulting and advertising. Ultimately, ACWA will need to take on the full costs of the association within the next three years, if members do not want to a drop in services provided. These costs are estimated to be \$160,000 per annum.

### Principal Activities

The principal activities during the financial year ended 30 June 2007 comprised of the representation and promotion of the Western Australian Aquaculture Industry, member communication and professional development.

### Results

A net surplus of \$16,197.27.

### Review of operations

The ACWA financial policy is to budget for a minimal surplus from operations. This allows ACWA to satisfy the following objective to *maximise the value provided to members*, either by minimising the costs of membership or providing other services.

## Indemnification and Insurance of Committee of Management (CoM) and Officers

During the financial year, ACWA paid an insurance premium for CoM members and all officers of ACWA against a liability incurred by such a CoM member or officer to the extent permitted by the Association Act.

### CoM members and Remuneration

The CoM members of ACWA are appointed on an honorary basis and as a result do not receive any remuneration either directly or indirectly in their capacity as a CoM member. The only exception is the ACWA chair who received a small honorarium of \$1500.

The Executive Officer (EO) has been appointed by the CoM, and is remunerated as an employee of ACWA. The EO's contract expires on 4 February 2008.

Remuneration of the EO is established by ACWA's remuneration subcommittee. Remuneration is determined as part of an annual performance review, having regard for market factors, as well as a performance evaluation. This remuneration package generally comprises a salary, car, and superannuation.

### Corporate Governance Statement

#### *Committee of Management (CoM)*

The Committee of Management (CoM) is the governing body of ACWA. Its powers are set out in ACWA's constitution and the ACWA operations manual. The ACWA constitution is reviewed regularly by the CoM. The adoption of any proposed changes is subject to the approval of the membership at an annual general meeting. The ACWA constitution is available on the ACWA website ([www.aquaculturecouncilwa.com](http://www.aquaculturecouncilwa.com)).

#### *Composition of the CoM*

The ACWA CoM currently consists of 9 members. The procedure for appointing CoM members can be found in the ACWA constitution. The skills, experience and expertise relevant to the position of CoM member is available at the front of this annual report or the ACWA website.

#### *Role of the CoM*

The CoM is responsible for the overall corporate governance of ACWA. This includes setting and periodically reviewing the strategic direction, monitoring the achievements and financial performance of the organisation, and deciding key policy positions for ACWA to take on behalf of the WA Aquaculture industry. In addition, committee members volunteer time each to specific projects and initiatives. Eight (8) meetings were held during the fiscal year. The chair is the primary spokesperson for ACWA.

#### *The CoM and the Executive Officer*

The CoM is responsible for the appointment and employment contract of the executive officer (EO). The EO role is to lead the organization. He develops a business strategy in collaboration with the CoM. The EO is responsible for the internal work culture of ACWA, the employment of staff and for the financial management and control.

The EO is the lead person in the key relationships with government and other organizations.

The CoM determines the EO's performance, goals and remuneration on advice from the remuneration subcommittee.

#### *CoM subcommittees*

To improve its efficiency, the board delegates tasks to its Remuneration and Finance subcommittee.

#### *Adherence to ethical standards*

All ACWA members and CoM agree to be bound by the principles contained in the operations manual.

All ACWA staff agree to use the ACWA values to guide their decisions. The values are:

- Promote aquaculture industry at every opportunity
- Member focus
- Uphold the principles and practice of ecologically sustainable development

- Working in partnership with industry and shareholders
- Improving the skills and competence of people in the industry through training

## ACWA'S Business Programs

### ***Aquaculture for Profit***

Progress was made during the year towards the goal of creating a world best practice environment for aquaculture industry development in Western Australia. The journey of course is a perpetual one and much still needs to be achieved.

#### ***State Policy for Aquaculture***

A series of decisions by government has seen aquaculture development to be significantly stifled, and highlights a critical public policy gap.

ACWA has sought a State Policy for Aquaculture. The Premier indicated that this would occur in the first half of 2006/07. A precursor to the State was securing a funding commitment for aquaculture development in the 2007/08 budget process. ACWA and the CoM achieved this through the largest lobbying campaign ACWA has undertaken, the result being that the Government committed \$2.1 million over the next three years.

#### ***Aquaculture Bill Taskforce***

During the last quarter of 2006/07 the Minister for Fisheries sought ACWA advice regarding the need for a separate Aquaculture Act, and the process needed to be undertaken.

Since then, the Minister for Fisheries has set up a Taskforce, with Mr Ian Stagles as Chair. ACWA's representatives are Greg Jenkins and Mary Nenge. The taskforce has 12 months to decide on the need for, and complete the drafting process of, the new legislation.

Given that it could take 2–7 years to see a Bill passed, ACWA lobbied for the Minister to apply pressure on his department to implement the interim measures, e.g. leases, that will facilitate aquaculture development. ACWA has discussed with the Minister strategies to facilitate the passage of an *Aquaculture Bill*, by linking it with the natural products legislation.

#### ***Fish Resources Management Amendment Bill***

ACWA coordinated industry's submission. This submission is being used by the Aquaculture Bill taskforce in its deliberations and possibly the preparation of the cabinet submission on the need for a separate aquaculture act.

#### ***Minister for Fisheries Deregulation Working Group***

ACWA coordinated industry's submission. This working groups' report has yet to be released to the public, however, it is being used by Aquaculture Bill Taskforce.

#### ***Aquaculture Leases for Coastal Waters***

ACWA has completed its negotiations with the Department of Fisheries on the leases deed, the application process and fees and charges. Despite the progress of the lease deed, the lease registration needs to be altered to cater for requirements of the banking industry, i.e. security of tenure to satisfy lending requirements of the banks.

Overall, the lease negotiations have focused on obtaining the fundamentals of the absolute right of renewal, and the appropriate term of the lease being fixed to the aquaculture licence period.

The Department of Fisheries has issued its draft policy on lease bonds on marine leases in State-owned waters. The policy proposes \$600 - \$800- \$1000/ha bond rate respectively for land based, sea cage and long line marine aquaculture methods. The effect of this is that it will freeze \$7.5 million of assets, and is untenable and an absolute disincentive to investment in WA. ACWA wrote to the CEO of Fisheries stating that the rate should be no bond policy or a zero bond rate \$0/ha.

**Long Term Licences**

Despite government's support and agreement on long term licences as a key area of importance in investment attraction, ACWA has not been able to get Department of Fisheries to commit to a timeline. This is despite a formal recommendation on the matter requested by ACWA through the ADC. ACWA expects this to be resolved simultaneously with the aquaculture leases.

**Regional Power Policy**

The successful lobbying in 2006/07 for the reconnection of Bremer Bay to the Southwest Integrated System (SWIS), highlighted, a number of policy shortfalls within government, in particular the absence of pricing strategy for new power capacity and subsidy for parties connecting at the extremities of the SWIS.

ACWA lobbying efforts have seen the development and release of Government policy on this subject in 2007.

**National Pollution Inventory**

ACWA successfully argued and lobbied to keep the *Department for Environment and Heritage* exemption for the aquaculture industry.

It is ACWA's position that the aquaculture industry should remain exempt. The rationale for this position is as follows:

- The Productivity Commission in its inquiry into the Australian aquaculture industry also emphasised the need to reduce red tape and reporting burdens on the industry. The Productivity Commission report found that excessive and restrictive levels of regulation currently imposed on the industry are a major limiting factor to the industry's growth.
- As a result the Commonwealth Government and all of the State and Territory Governments agreed, through the Australian Aquaculture Action (AAA) Policy, that they would actively seek to remove duplication in regulation and, where possible, change the nature of the regulation from being "prescriptive" to "outcomes based".
- To date, the Federal and State Governments and industry produced the *Best Practice Framework of Regulatory Arrangements for Aquaculture in Australia (Primary Industries Ministerial Council) February 2005* that highlighted the need to refine reporting processes and reduce the cost to industry.
- Following the above and the WA Government's Keating Review, the Department of Environment and Conservation is well advanced with moves to deregulate aquaculture from the *Environmental Protection Regulations*, which would remove duplication between Government departments.
- The NPI proposal would effectively break the AAA agreement, and is counter to the WA state government's policy of removing duplication.

In addition

- There have been no breaches of the current State environmental reporting arrangements.
- All of the WA aquaculture industry environmental monitoring reporting is publicly available.
- The reporting of gross N & P has no value, as it has no regional context to make an informed evaluation.

**Water Reform**

ACWA coordinated industry's submission on licence costs and the impost to industry participants.

**State Marine Planning Policy**

ACWA is represented on the State Marine Planning Key Stakeholder Reference Group and is well placed to promote and protect the aquaculture industry's interests.

**Rock Lobster Aquaculture**

ACWA nominated two industry people, Mr Merv Collinson and Professor Bruce Phillips to the Minister's working group.

**Natural products (Bio-prospecting) legislation**

The Western Australian aquaculture industry needs to develop high value industry sectors that can be developed rapidly to improve our State's return on investment in this regionally based industry. Two

sectors that meet this bill are natural products and live rock, live sand and coral aquaculture for the global marine ornamental industry.

WA marine biodiversity means it has considerable number of natural products leads for bio-medical and industrial applications. There appears to be considerable scope for aquaculture industry to underpin an emerging natural products bio-medical research cluster that is taking shape in WA. The new laws will create farm diversification options for mussel, fish and pearling sectors. It is on this basis, ACWA has been lobbying for new laws and interim policy to encourage Research & Development investment.

Currently, there are laws that enable bio-prospecting in the marine environment, but no regulation or policy has been developed to enable investment in natural products research and industry development. These regulations are needed in the interim whilst comprehensive separate legislation for bio-prospecting is drafted. This area of research would dovetail into the bio-medical research cluster that is being developed at QEII.

### ***Coral Aquaculture***

The US Fish and Wildlife Service (2003) states that the United States of America (USA) is the largest consumer of live coral and rock, with an estimated 1 to 1.5 million hobbyists living in the USA importing: 80% of live coral; and 90% of live rock, exported globally.

This is in the order of 400,000 – 750,000 specimens.

Since 1990 the US Fish and Wildlife Service has witnessed an annual growth rate of 12-30% in coral and live rock trade. This growth rates appears not to be slowing with General Agreement on Tariffs and Trade (GATT) researchers estimating that the world aquarium industry will grow at 10 to 15% per annum or 40,000–60,000 pieces or US\$20–30 million per annum. With CITES restrictions on the trade of wild caught products the aquaculture of these products provides a sound business opportunity.

Currently the Marine Aquarium Fish Managed Fishery licence holders have the quota, the capital, the infrastructure and the established distribution channels to exploit this opportunity. In fact, some members have forward orders in excess of AUD \$1 million.

In recognition of this sector's potential, the Department of Fisheries in July 2003 commenced the development of a policy that would enable the establishment of this sector. The department considered it as a straightforward proposition given that the compliance techniques have been developed for this sector to reduce the risk of laundering wild caught product and as such can be minimised and easily adopted for Western Australian circumstances. The Department has stated that the policy should be completed by December 2007.

### ***Spray Drift and Biosecurity Agriculture Management (BAM) Bill and regulations***

The BAM Bill had its first reading in Parliament in September 2006. The Bill and its regulation will be promulgated in the spring sitting 2008.

The *Bill* will provide the head powers for a series of yet-to-be drafted regulations that should see arrangements such as mandatory sensitive neighbour notification and mandatory training for chemical users implemented.

ACWA has sat on the BAM Bill Over-arching Reference Group, Biosecurity review reference group, BAM Bill fisheries regulation drafting committee to finalise the Bill and the regulations. As such, ACWA is in the best position to protect aquaculture's interests.

### ***Environmental Monitoring (EM) and reporting***

Given the costs of compliance with EMP at the early stage of a project's development ACWA has been working with DoE and DoF to develop an EMP that is commensurate with the environmental risks of the stages of a project development. In addition, ACWA has been advocating the need for DoF to improve the efficiency and effectiveness by standardising licence conditions, make provision for online records and provide pro-forma EMP for species sectors.

### ***Submissions on Government Policy and Fisheries Management papers, leases, licences, variations and translocation applications***

ACWA provided a total of 120 letters and submissions over the 2006/07 year, see Appendix 1 for a summary.

### Key Policy Officer Relations

ACWA has maintained relationships and networks with the following Ministerial and Departmental policy officers: The Minister for Fisheries, the Minister for Agriculture and Food, the Minister for Energy, The Minister for Local Government and Regional Development, the Minister of Health, the Minister of the Environment, the Minister for Planning and Infrastructure; Department of Premier and Cabinet, Department of Environment and Conservation, Department for Planning and Infrastructure; Department of Fisheries (Aquaculture program, community relations, research, legal); Department of Health, Office of Energy, Western Power Country Networks, and Regional Development commissions, Department of Agriculture and Food.

### Representation

Positions held by Management Committee and Executive of ACWA on behalf of the organisation and Other Associations (\* denotes representation made on behalf of ACWA).

Board Member	Committee and Working Group
Trevor Blinco	Challenger TAFE, Challenger TAFE Marine Industry Advisory Council
Rick Scoones	Chair, ACWA Finance subcommittee*
Shane McLinden	Chair - Australian Abalone Growers Association Seafood Enterprise Alliance South Australian Abalone Growers Rep on South Australia Aquaculture Council
Stephen Hood	Director, WAFIC Board State Fisheries Research Advisory Board (FRAB) Seafood Quality Management Initiative (SQMI) steering committee FRDC Rock Lobster Post-Harvest Program Chair - Midwest TAFE Marine Industry Advisory Council Curtin University Aquaculture Course Review Committee Rock Lobster Industry Advisory Committee R&D Subcommittee Joint Trawl Ministerial Advisory Committee
Glenn Dibbin	Seafood Quality Management Initiative (SQMI) steering committee Australian Shellfish Quality Assurance Advisory Committee WAFIC Representative Cockburn Sound Management Committee Chair -WA Mussel Producers Association
Greg Jenkins	State Fisheries Research Advisory Board (FRAB)* Challenger TAFE Centre Industry Advisory Committee on Training ACWA Industry Promotion Subcommittee*
Erica Starling	Director, CRC for Seafood Western Tuna and Billfish Management Advisory Committee
Barry Humfrey	Chair, Abrolhos Pearlers Association Chair, AMWING Pearl Producers Association.
Dan Sampey	Vice President of Marron Growers Association Management Committee for the Marron Genetic Research Program
Dan Machin	<i>Fish Resources Management Act</i> Amendment Bill working Group* Marine Planning Policy Stakeholder Group. WA Fishing Industry Council (WAFIC) Native Title Subcommittee* Overarching Reference Group for the <i>Biosecurity and Agriculture Management Bill</i> * Regulation Reference Group for the <i>Biosecurity and Agriculture Management Bill</i> * WAFIC Industry Promotion subcommittee* Aquaculture Environmental Monitoring Conditions Working Group* WAFIC Occupational Health and Safety & Training Subcommittee* ACWA Finance subcommittee* Muresk Institute Board, CURTIN Univ * National FRDC ESD working group

## **Aquaculture for People**

### **Events**

#### **Mussel Festival 2007**

This event was held on Saturday and Sunday 21 and 22 April, 2007. The ACWA, Dalcon Environmental and the Western Australian Mussel Producers Association staffed a shared display booth. The key messages were the promotion of the mussel sector, ecological sustainable development. Over 25,000 people visited the event over the two days.

Dalcon Environmental provided invaluable assistance in setting up and coordinating the day the activities.

#### **Gingin Prodigious Ponds Field Day**

This event was held on Saturday 24 March 2007. The field day was provided to assist new and existing farmers learn new skills and gain knowledge that will assist them improve production. This year's event focused on freshwater fish aquaculture and the critical farm management issues of feed management, purging, and pond system management. Over 65 participated in the event.

Staff and students from Challenger TAFE and Curtin University provided invaluable assistance in setting up on the day. The event was also supported by Wheatbelt Area Consultative Committee, Department of Fisheries and the Small Business Development Corporation.

#### **Seafood and Shiraz – media launch and fine dining weekend.**

Wineries and restaurants in the Swan Valley joined forces to celebrate the Seafood and Shiraz on 6-8 July. During the weekend participating venues showcased Western Australia's finest aquaculture produce matched with premium Swan Valley Shiraz. This gourmet adventure is now firmly established as an annual event in the first weekend in July, a product of the strong alliance between the Swan Valley and Regional Winemakers Association (SVRWA) and the WA Fishing Industry Council (WAFIC) and their mutual admiration for each other's product.

Participating venues included Broad's Café at Upper Reach Winery, Carilley Estate, Edgecombe Brothers, Houghton Winery, Lamont Winery, Oakover Winery, RiverBank Estate, Sandalford Wines, Sittella Winery, Stewarts at Brookleigh partnered with Talijancich Wines and The Wine Rack at Mulberry on Swan together with Bella Ridge Wines. This year LedaSwan Organic Winery joined with South Fremantle restaurant Sandcastle Organic Café. The aquaculture producers were Western Kingfish Ltd, WA Abalone Ltd, Great Southern Rainbow Trout, Blue Lagoon Mussels, Mussel WA Coop, Wilson Inlet Seafood, Oceanfoods International Pty Ltd, Jindarra Estate, Ocean Farms, Forrest Fresh Marron, Sweetwater Marron, Blue Ridge Marron, and Marine Produce Australia.

The media launch showcasing aquaculture product and the Shiraz was attended by Perth's main food writers. Some of the products also were featured on WA *Postcards*, on Channel 9.

### **Promotion and Communication**

#### **Meetings with the Minister for Fisheries**

ACWA had four meetings scheduled with the Minister, of which two were held. ACWA has a series of meetings with Minister's policy advisors and key back benchers and upper house members, on an as needed basis.

ACWA has had two meetings with the opposition spokesperson for Fisheries and Aquaculture.

#### **ADC Industry Issue Papers**

ACWA provided background papers to all of the Minister Advisory Committee, the Aquaculture Development Council (ADC) meetings on August 2006, October 2006, December 2006, March 2007 and June 2007.

**ACWA website**

The site provides a gateway to information; in particular products and services to assist new entrants find information. The website is ranked by *Google* in the top three aquaculture sites out of 3.5 million. The ACWA website is receiving 13% of aquaculture global related inquiries, with traffic increasing by 10% per month. As such, it is a major asset for ACWA membership, and a source of potential revenue for the association through advertising and sponsorship.

Over the year, ACWA has been developing a secure “members only” area. This area will be open in 2007/08.

The Online Directories have proved popular with 225 business listing, and have assisted in promoting member businesses and reduced the number of telephone enquiries to the Executive Officer.

**Member Communication**

ACWA did not achieve its target of issuing a bi-monthly newsletter. Alternatively, ACWA sent 104 messages to association members regarding specific issues relevant to their businesses and 12 specific alerts to members.

ACWA's communication rating by members in 2005/06 was 70%, up from 55% (2005/04) and 30% in (2003/04).

The ACWA CoM considers that ACWA needs to improve its communication further. On this basis, ACWA will produce and implement a communication strategy in 2007/08.

**Industry Development**

ACWA has formed relationships with TAFEs throughout the State to provide specific skills training for would-be staff of member businesses. ACWA was unsuccessful in its application for an E-learning grant of \$50,000 through Challenger TAFE.

**Media releases**

ACWA produced a total of 4 media releases/appearances over the year.

***Aquaculture for Tomorrow*****Pearl Disease Technical Workshop - FAST grant**

Millions of dollars have been invested in WA's new black pearl industry in the Abrolhos Islands, in the Gascoyne and Northwest, but infestation by just one lethal virus or parasite could wipe it out.

ACWA arranged funding in 2006/07 for a collaborate workshop with Australian and French pearl pathology researchers and industry in Geraldton on 8 & 9 October, hosted by the Batavia Coast Maritime Institute.

The purpose of the workshop was to develop a better understanding of disease processes and management structures affecting pearl oysters in the Indo-Pacific region.

The workshop aims to:

- identify similarities and differences between the black lip pearl production and disease management in Australia and Tahiti
- compile of a list of organisms and management diseases that affect pearl oysters in the Australian and Pacific region;
- identify methods used to diagnose and identify pathogens,
- organise collaborative research projects aimed at improving current diagnostic techniques and other knowledge gaps.
- build the capacity of national pearl oyster health surveillance, disease diagnosis and research.

There will be a reciprocal event in Tahiti in late 2008.

### Abalone Disease Workshop

ACWA lobbied with the WA Abalone Association for the briefing and response planning workshop to develop risk management measures to protect WA from abalone virus incursion.

### Whale (mega fauna) Entanglement Response Plan

In 2005/06 aquaculture members observed an increase in whale entanglement risks. In response to this, SeaNet and ACWA developed a response plan. The plan has been ratified by AMWING Pearl Producers' Association and the WA Mussel Producers' Association.

ACWA was also part of the working group with the Department of Environment and Conservation, WAFIC and the Western Rock Lobster Council to develop a DVD to train fishers and aquaculturalists to respond to any incident.

### Food Safety

With impending introduction of the new food laws, ACWA informed members of WAFIC activities to facilitate the development of enterprise specific food safety plans. This built on ACWA's sector specific workshops held in 2005/06.

### Corporate Services

The ACWA CoM has developed a new strategic plan and operational plan for 2007 to 2010. The plan focuses on improving member services – through improved communication networks, training and representation.

### Governance Manual

The ACWA CoM has developed an operations manual to help assist with the induction of new CoM members. The manual is focused on accountability to members.

### Political Advocacy

The ACWA CoM and EO re in the process of developing policy on how ACWA will lobby for the industry. This is to create a better lobbying model.

### Membership

ACWA direct membership represents 217 people. These businesses are responsible for over 95% of aquaculture industry GVP.

Aquaculture Sector Associations	Number of Members
Marron Growers Association Inc	135
Yabby Producers Association Inc	4
Western Australian Mussel Producers Association Inc	7
Great Southern Aquaculture Association Inc	5
Marine Fishfarmers Association Inc	2
Kimberley Aboriginal Aquaculture Corporation	6
Abrolhos Pearlers Association Inc	3
AMWING Pearl Producers' Association	17

Table 1: Membership numbers of aquaculture sector Association members of the Aquaculture Council of Western Australia.

### Discount programs

As part of its commitment to reduce costs to its members, ACWA has maintained the following discounts:

- National residue survey – EU export approval
- Shoprite ACWA card
- 20% off Fish Farm International.

## **Industry Levy Results and Co-funding agreement with Government**

The ballot was held in September 2007.

The ballot result was as follows:

- Number of ballot papers returned 220 (47.8%)
- Number of informal ballot papers (declaration not signed) 24
- 196 formal ballot papers admitted to the count

### **Question 1**

- YES 28 (14.4%), NO 167 (85.6%), with one ballot paper not voting for this question.

### **Question 2**

- YES 44 (23.0%), NO 147 (77.0%), with five ballot papers not voting for this question.

The Minister has requested that ACWA state its case for future BDI Funding. The Minister agreed to fund ACWA for \$100,000 for 2007/08. ACWA has requested that the funding needs to be \$147,000. The Minister has since spoken with the Chairman and committed to reviewing ACWA's funding for 2007/08, while also committing to funding ACWA from some alternative funding in the future.

### **Significant changes in the state of affairs**

In the opinion of the Committee of Management, there were no significant changes in the state of affairs of ACWA that occurred during the financial year, not otherwise disclosed in this report.

### **Matters subsequent to the end of the financial year**

Except as disclosed in the financial report, no other matter or circumstance has arisen since 30 June 2007 that has significantly affected, or may significantly affect:

1. the operations of ACWA in future years
2. the results of those operations in future years, or
3. the state of affairs of the company in future years.

### **Likely developments and expected results of operations**

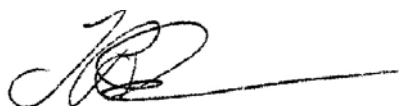
Further information on likely developments in the operation of the Council and expected results of those operations have not been included in this report because the Management Committee believe it would likely result in unreasonable prejudice to ACWA.

### Meetings of the Committee of Management

The number of meetings ACWA held during the financial year ended 30 June 2007 and the number of meetings attended by each director are set out below.

		<b>Number of Management Committee meeting attended during the financial Year, of those eligible.</b>
Chair	Mr Trevor Blinco	7 of 8
Vice Chair	Mr Rick Scoones	2 of 5 Resigned in March 2007
Committee	Mr Glenn Dibbin	6 of 8
Committee	Mr Dan Sampey	6 of 8
Committee	Mr Stephen Hood	7 of 8
Committee	Professor Bruce Phillips	2 of 3
Committee	Mr Barry Humfrey	3 of 4
Committee	Mrs Erica Starling	3 of 4
Committee	Mr Shane McLinden	4 of 8
Committee	Mr Greg Jenkins	7 of 8

We commend the report to you and look forward to playing a part in pursuing aquaculture industry in Western Australia.



Trevor Blinco  
Chairman

## **ACWA Financial Report**

*The following accounts are the un-audited accounts for ACWA, as the audit was not completed in time for the AGM. The accounts were submitted in August 2007 to the auditor.*

## Balance Sheet

As of June 30, 2007

10/22/07

	Jun 30, '07
<b>ASSETS</b>	
Current Assets	
Current/Savings	
3000 - Cash at Bank ACWA	66,681.97
Total Current/Savings	66,681.97
Accounts Receivable	
1200 - Accounts Receivable	202.20
Total Accounts Receivable	202.20
Other Current Assets	
1300 - Reimbursement Clearing Account	669.20
Total Other Current Assets	669.20
Total Current Assets	67,553.37
Fixed Assets	
744 - Motor Vehicles	20,787.00
745 - Less Accumulated Depreciation	-20,787.00
746 - Plant & Equipment	3,994.00
747 - Less Accum Depreciation	-3,994.00
Total Fixed Assets	0.00
Other Assets	
1500 - Deferred Income	-24,842.15
Total Other Assets	-24,842.15
<b>TOTAL ASSETS</b>	<b>42,711.22</b>
<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Other Current Liabilities	
1999 - Tax Liabilities	
2200 - GST Paid	-1,270.48
2201 - GST Collected	6,375.27
2301 - PAYG Clearing Account	3,936.00
2401 - FBT Clearing Account	1,556.00
Total 1999 - Tax Liabilities	10,596.79
2500 - Trade Creditors	0.01
Total Other Current Liabilities	10,596.80
Total Current Liabilities	10,596.80
Total Liabilities	10,596.80
Equity	
3002 - Opening Bal Equity	2,185.84
3900 - Retained Earnings	13,619.11
Net Income	16,309.47
Total Equity	32,114.42
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>42,711.22</b>

## Budget vs. Actual

July 2006 through June 2007

10/22/07

	ACWA			
	Jul '06 - Jun '07	Budget	\$ Over Budget	% of Budget
<b>Income</b>				
<b>191 · Project</b>				
19108 · Sundry Projects	0.00	0.00	0.00	0.0%
19112 · ACWA Website	5,722.46	6,696.70	-974.24	85.5%
19113 · Leadership Training Program	2,250.00	3,110.00	-860.00	72.3%
19115 · Pearl Profit Project	1,000.00	1,000.00	0.00	100.0%
19118 · Farmbis SII project	0.00	3,507.91	-3,507.91	0.0%
19119 · Organic & Ecolabelling projecy	0.00	12,000.00	-12,000.00	0.0%
19120 · Lease Deed Legal Advice	4,600.00	4,600.00	0.00	100.0%
19121 · FAST Grant	0.00			
<b>Total 191 · Project</b>	<b>13,572.46</b>	<b>30,914.61</b>	<b>-17,342.15</b>	<b>43.9%</b>
<b>192 · Interest</b>	<b>3,304.27</b>	<b>2,000.00</b>	<b>1,304.27</b>	<b>165.2%</b>
<b>196 · Membership Subscriptions</b>				
1961 · Corporate	11,910.00	13,900.00	-1,990.00	85.7%
1962 · Individual	4,062.50	3,000.00	1,062.50	135.4%
1963 · Associate	450.00	1,000.00	-550.00	45.0%
1964 · Student	0.00	500.00	-500.00	0.0%
<b>Total 196 · Membership Subscriptions</b>	<b>16,422.50</b>	<b>18,400.00</b>	<b>-1,977.50</b>	<b>89.3%</b>
<b>199 · Secretariat Services</b>	<b>10,050.00</b>	<b>9,800.00</b>	<b>250.00</b>	<b>102.6%</b>
<b>206 · Publication Sales</b>	<b>72.00</b>			
<b>207 · Dev. &amp; Better Interest Fund</b>	<b>128,000.00</b>	<b>117,000.00</b>	<b>11,000.00</b>	<b>109.4%</b>
<b>208 · Sundry Income</b>	<b>16.48</b>			
<b>210 · Code of Practice</b>	<b>300.00</b>	<b>250.00</b>	<b>50.00</b>	<b>120.0%</b>
<b>250 · Events</b>				
2502 · Workshops	500.00	5,000.00	-4,500.00	10.0%
<b>Total 250 · Events</b>	<b>500.00</b>	<b>5,000.00</b>	<b>-4,500.00</b>	<b>10.0%</b>
<b>Total Income</b>	<b>172,237.71</b>	<b>183,364.61</b>	<b>-11,126.90</b>	<b>93.9%</b>
<b>Gross Profit</b>	<b>172,237.71</b>	<b>183,364.61</b>	<b>-11,126.90</b>	<b>93.9%</b>
<b>Expense</b>				
<b>300 · Accounting</b>	<b>2,536.25</b>	<b>3,000.00</b>	<b>-463.75</b>	<b>84.5%</b>
<b>301 · Bank Fees</b>	<b>119.75</b>	<b>500.00</b>	<b>-380.25</b>	<b>24.0%</b>
<b>302 · Meeting Expenses</b>				
3021 · Board Meeting	165.64	100.00	65.64	165.6%
3022 · AGM Costs	444.27	300.00	144.27	148.1%
3023 · Workshops	218.18			
3024 · Seminars	1,625.97			
3025 · Board Travel Reimbursements	0.00	500.00	-500.00	0.0%
<b>Total 302 · Meeting Expenses</b>	<b>2,454.06</b>	<b>900.00</b>	<b>1,554.06</b>	<b>272.7%</b>
<b>303 · Postage &amp; Delivery costs</b>	<b>54.68</b>	<b>1,500.00</b>	<b>-1,445.32</b>	<b>3.6%</b>
<b>304 · Insurance</b>				
3041 · Association Liability	3,265.10	2,000.00	1,265.10	163.3%
3042 · Workers Compensation	609.90	1,400.00	-790.10	43.6%
3043 · Business Pak	618.26	660.00	-41.74	93.7%
<b>Total 304 · Insurance</b>	<b>4,493.26</b>	<b>4,060.00</b>	<b>433.26</b>	<b>110.7%</b>
<b>305 · Fringe Benefit Tax</b>	<b>7,854.10</b>	<b>6,500.00</b>	<b>1,354.10</b>	<b>120.8%</b>

## Budget vs. Actual

July 2006 through June 2007

10/22/07

	ACWA			
	Jul '06 - Jun '07	Budget	\$ Over Budget	% of Budget
306 · Office Rent	8,000.00	0.00	8,000.00	100.0%
307 · Stationery/Office Supplies	627.79	250.00	377.79	251.1%
308 · Subscriptions	2,462.41	2,000.00	462.41	123.1%
309 · Telephone	3,092.42	1,000.00	2,092.42	309.2%
310 · Vehicle				
3101 · Fuel & Oil	2,348.62	2,500.00	-151.38	93.9%
3102 · Insurance & Reg'n	913.47	1,200.00	-286.53	76.1%
3103 · Repairs & Maintenance	1,306.64	600.00	706.64	217.8%
3104 · replacement	0.00	9,000.00	-9,000.00	0.0%
<b>Total 310 · Vehicle</b>	<b>4,568.73</b>	<b>13,300.00</b>	<b>-8,731.27</b>	<b>34.4%</b>
311 · Office Equipment				
3111 · Equipment Purchases	1,037.82			
311 · Office Equipment - Other	0.00	500.00	-500.00	0.0%
<b>Total 311 · Office Equipment</b>	<b>1,037.82</b>	<b>500.00</b>	<b>537.82</b>	<b>207.6%</b>
318 · Printing	801.85			
319 · Salaries & Wages				
31901 · Executive	80,000.18	80,000.00	0.18	100.0%
<b>Total 319 · Salaries &amp; Wages</b>	<b>80,000.18</b>	<b>80,000.00</b>	<b>0.18</b>	<b>100.0%</b>
320 · Travel				
3201 · Airfares	1,548.67	4,000.00	-2,451.33	38.7%
3202 · Accommodation	315.68	4,000.00	-3,684.32	7.9%
3203 · Meals	362.00	2,000.00	-1,638.00	18.1%
3204 · Car Hire	90.18			
3205 · Parking & Taxis	360.55	750.00	-389.45	48.1%
<b>Total 320 · Travel</b>	<b>2,677.08</b>	<b>10,750.00</b>	<b>-8,072.92</b>	<b>24.9%</b>
321 · Superannuation				
32101 · Executive	7,199.98	7,200.00	-0.02	100.0%
<b>Total 321 · Superannuation</b>	<b>7,199.98</b>	<b>7,200.00</b>	<b>-0.02</b>	<b>100.0%</b>
323 · Chair Honorarium	1,500.00	1,500.00	0.00	100.0%
326 · Website Costs				
3261 · Design	0.00	10,000.00	-10,000.00	0.0%
3262 · Management & Promotion	4,392.22	3,000.00	1,392.22	146.4%
3263 · Site hosting	1,330.24	2,000.00	-669.76	66.5%
<b>Total 326 · Website Costs</b>	<b>5,722.46</b>	<b>15,000.00</b>	<b>-9,277.54</b>	<b>38.1%</b>
327 · Consultants				
3273 · Lawyers	7,627.50			
3278 · Levy Poll	2,332.58			
3279 · Training	2,250.00	2,500.00	-250.00	90.0%
<b>Total 327 · Consultants</b>	<b>12,210.08</b>	<b>2,500.00</b>	<b>9,710.08</b>	<b>488.4%</b>
328 · Industry Promotion	8,627.54	25,000.00	-16,372.46	34.5%
<b>Total Expense</b>	<b>156,040.44</b>	<b>175,460.00</b>	<b>-19,419.56</b>	<b>88.9%</b>
<b>Net Income</b>	<b>16,197.27</b>	<b>7,904.61</b>	<b>8,292.66</b>	<b>204.9%</b>

## Budget vs. Actual

July 2006 through June 2007

10/22/07

	TOTAL			
	Jul '06 - Jun '07	Budget	\$ Over Budget	% of Budget
<b>Income</b>				
<b>191 - Project</b>				
19108 - Sundry Projects	0.00	0.00	0.00	0.0%
19112 - ACWA Website	5,722.46	6,696.70	-974.24	85.5%
19113 - Leadership Training Program	2,250.00	3,110.00	-860.00	72.3%
19115 - Pearl Profit Project	1,000.00	1,000.00	0.00	100.0%
19118 - Farmbis SII project	0.00	3,507.91	-3,507.91	0.0%
19119 - Organic & Ecolabelling projecy	0.00	12,000.00	-12,000.00	0.0%
19120 - Lease Deed Legal Advice	4,600.00	4,600.00	0.00	100.0%
19121 - FAST Grant	0.00	0.00	0.00	0.0%
<b>Total 191 - Project</b>	<b>13,572.46</b>	<b>30,914.61</b>	<b>-17,342.15</b>	<b>43.9%</b>
<b>192 - Interest</b>	<b>3,304.27</b>	<b>2,000.00</b>	<b>1,304.27</b>	<b>165.2%</b>
<b>196 - Membership Subscriptions</b>				
1961 - Corporate	11,910.00	13,900.00	-1,990.00	85.7%
1962 - Individual	4,062.50	3,000.00	1,062.50	135.4%
1963 - Associate	450.00	1,000.00	-550.00	45.0%
1964 - Student	0.00	500.00	-500.00	0.0%
<b>Total 196 - Membership Subscriptions</b>	<b>16,422.50</b>	<b>18,400.00</b>	<b>-1,977.50</b>	<b>89.3%</b>
<b>199 - Secretariat Services</b>	<b>10,050.00</b>	<b>9,800.00</b>	<b>250.00</b>	<b>102.6%</b>
<b>206 - Publication Sales</b>	<b>72.00</b>	<b>0.00</b>	<b>72.00</b>	<b>100.0%</b>
<b>207 - Dev. &amp; Better Interest Fund</b>	<b>128,000.00</b>	<b>117,000.00</b>	<b>11,000.00</b>	<b>109.4%</b>
<b>208 - Sundry Income</b>	<b>16.48</b>	<b>0.00</b>	<b>16.48</b>	<b>100.0%</b>
<b>210 - Code of Practice</b>	<b>300.00</b>	<b>250.00</b>	<b>50.00</b>	<b>120.0%</b>
<b>250 - Events</b>				
2502 - Workshops	500.00	5,000.00	-4,500.00	10.0%
<b>Total 250 - Events</b>	<b>500.00</b>	<b>5,000.00</b>	<b>-4,500.00</b>	<b>10.0%</b>
<b>Total Income</b>	<b>172,237.71</b>	<b>183,364.61</b>	<b>-11,126.90</b>	<b>93.9%</b>
<b>Gross Profit</b>	<b>172,237.71</b>	<b>183,364.61</b>	<b>-11,126.90</b>	<b>93.9%</b>
<b>Expense</b>				
<b>300 - Accounting</b>	<b>2,536.25</b>	<b>3,000.00</b>	<b>-463.75</b>	<b>84.5%</b>
<b>301 - Bank Fees</b>	<b>119.75</b>	<b>500.00</b>	<b>-380.25</b>	<b>24.0%</b>
<b>302 - Meeting Expenses</b>				
3021 - Board Meeting	165.64	100.00	65.64	165.6%
3022 - AGM Costs	444.27	300.00	144.27	148.1%
3023 - Workshops	218.18	0.00	218.18	100.0%
3024 - Seminars	1,625.97	0.00	1,625.97	100.0%
3025 - Board Travel Reimbursements	0.00	500.00	-500.00	0.0%
<b>Total 302 - Meeting Expenses</b>	<b>2,454.06</b>	<b>900.00</b>	<b>1,554.06</b>	<b>272.7%</b>
<b>303 - Postage &amp; Delivery costs</b>	<b>54.68</b>	<b>1,500.00</b>	<b>-1,445.32</b>	<b>3.6%</b>
<b>304 - Insurance</b>				
3041 - Association Liability	3,265.10	2,000.00	1,265.10	163.3%
3042 - Workers Compensation	609.90	1,400.00	-790.10	43.6%
3043 - Business Pak	618.26	660.00	-41.74	93.7%
<b>Total 304 - Insurance</b>	<b>4,493.26</b>	<b>4,060.00</b>	<b>433.26</b>	<b>110.7%</b>
<b>305 - Fringe Benefit Tax</b>	<b>7,854.10</b>	<b>6,500.00</b>	<b>1,354.10</b>	<b>120.8%</b>

ATTACHMENT 1

**ACWA Submissions and Correspondence for 2006/07**

**APPENDIX 1: Summary of ACWA's key submissions and letters**

**Department of Premier and Cabinet**

December 2006	Premier, re: State Policy for Aquaculture
February 2007	Premier, re: Aquaculture State Government Budget
May 2007	Premier, Thank you for Aquaculture Budget
December 2006	Fran Logan, re: State Policy for Aquaculture
December 2006	Kim Chance, re: State Policy for Aquaculture
December 2006	Margaret Quirk, re: State Policy for Aquaculture
February 2007	Shane Hill, re: Aquaculture State Government Budget
February 2007	Adele Farina, re: Aquaculture State Government Budget
February 2007	Matt Benson, re: Aquaculture State Government Budget
February 2007	Fran Logan, re: Aquaculture State Government Budget
February 2007	Shelley Archer, re: Aquaculture State Government Budget
February 2007	Catania, re: Aquaculture State Government Budget
February 2007	Donaldson, re: Aquaculture State Government Budget
February 2007	Kim Chance, re: Aquaculture State Government Budget
February 2007	Jim McGinty, re: Aquaculture State Government Budget
February 2007	Mick Murray, re: Aquaculture State Government Budget
February 2007	Margaret Quirk, re: Aquaculture State Government Budget
May 2007	Shane Hill, Thank you for Aquaculture Budget
May 2007	Adele Farina, Thank you for Aquaculture Budget
May 2007	Matt Benson, Thank you for Aquaculture Budget
May 2007	Fran Logan, Thank you for Aquaculture Budget
May 2007	Shelley Archer, Thank you for Aquaculture Budget
May 2007	Catania, Thank you for Aquaculture Budget
May 2007	Donaldson, Thank you for Aquaculture Budget
May 2007	Kim Chance, Thank you for Aquaculture Budget
May 2007	Jim McGinty, Thank you for Aquaculture Budget
May 2007	Mick Murray, Thank you for Aquaculture Budget
May 2007	Margaret Quirk, Thank you for Aquaculture Budget
June 2007	Mick Murray, offer of assistance with Collie mine void aquaculture.
June 2007	Alannah McTiernan re: registration of aquaculture leases.

**Water Reform**

March 2007	John Kobelke
September 2006	John Kobelke, re: representation on the State water forum.
June 2007	Premier, re: water reform
June 2007	Malcolm Turnbull, re: water reform
June 2007	John Kobelke, re: water reform
June 2007	Jon Ford, water reform

**National Pollution Inventory**

September 2006	Dept of Environment and Heritage re: Exemption from NPI.
March 2007	Dept of Environment and Heritage re: Exemption from NPI.
March 2007	Min David Templeman, re: Exemption from NPI.
June 2007	Benson, Thank you National Pollution Inventory Exemption for Aquaculture
June 2007	Jon Ford, Thank you National Pollution Inventory Exemption for Aquaculture
June 2007	David Templeman, Thank you National Pollution Inventory Exemption for Aquaculture
June 2007	Mick Murray, Thank you National Pollution Inventory Exemption for Aquaculture
June 2007	Shane Hill, Thank you National Pollution Inventory Exemption for Aquaculture
June 2007	Peter Millington, Thank you National Pollution Inventory Exemption for Aquaculture
June 2007	Peter Millington, re; translocation policy review
June 2007	Min Jon Ford re: ACWA future funding.

### **EU Market Access**

March 2007 National residue Survey  
December AQIS SECC

### **Natural Products Laws**

June 2007 WAMSI CEO

### **Deregulation Working Group**

February 2007 ACWA submission.

### **AIMAC**

May 2007 Abrolhos Island Management Review  
May 2007 Peter Driscoll, AIMAC comments on aquaculture

### **Regional Power Connection Policy**

August 2007 Min Fran Logan, re: Bremer Bay Power reconnection  
August 2007 Lease term for WA Mussel Producers

### **Comment of Aquaculture Licences -MPG 8**

December 2007 Global Barramundi  
December 2007 Maxima Pearling Company  
August 2006 Abrolhos Pearls Pty Ltd  
August 2006 Pearl Oyster lease – Vansittart Bay, Encounter Cove, Seaflower Bay, Seaflower bay B, Red Island, Osborne Island West, Osborne Island SouthWest  
September 2006 Central West College of TAFE  
October 2006 Kimberley College of TAFE  
October 2006 Pandanas Park Aboriginal Corporation  
October 2006 UWA  
October 2006 Morgan & Co, Montebello Islands  
December 2006 Emergency lease, Serrurier Islands  
February 2007 Radar holdings

### **ADC**

ACWA prepared papers for ADC meetings in August 2006, October 2006, December 2006, March 2007 and June 2007.

### **Minister for Fisheries FRMA amendment Committee**

July 2006 ACWA submission.  
February 2007 FRMA amendment bill, 270 pages.

### **Department of Environment and Conservation**

Set up response framework for whale entanglements

### **Minister of Fisheries and Department of Fisheries**

July 2006 Mussel aquaculture licence conditions  
July 2006 Submission on aquaculture leases.  
July 2006 Thank you letters to Dexter Davies, Peter Rogers and Jo McCrea re support for DBIF.  
July 2006 Lease deed comments.  
September 2006 Min Jon Ford, re: meeting with Aquafood Ltd  
September 2006 Min Kim Chance, re: meeting with Aquafood Ltd  
November 2006 Submission Collie Wellington Dam  
November 2006 Submission on WR Lobster  
December 2006 Abalone Integrated Fisheries Management Submission  
December 2006 Western Rock Lobster Integrated Fisheries Management Submission  
December 2006 ADC re: Project Extension for mussel market research.  
December 2006 Peter Millington, re; request for meeting  
March 2007 Dept of Fisheries; Fee and Charges.  
March 2007 Dept of Fisheries; re: lease rates.  
March 2007 Lease marking and lighting  
May 2007 ACWA business plan

May 2007	ACWA peak body status
May 2007	ACWA Future Funding
May 2007	Half year report
June 2007	Jon Ford, re fisheries restocking.
June 2007	Dexter Davies re: ADC reporting to industry.
June 2007	Jim Limerick re: lease tenure.
June 2007	FRMA amendment bill timeframe

### **General Correspondence**

August 2006	Bill Watson. Re: ACWA levy
August 2006	Zak Launay, Re: letter of support.
August 2006	Blue Ridge Marron, re: letter of support.
September 2006	Farmbis progress report
October 2006	Whisson letter of support
October 2006	AMWING letter of support
December 2006	Mr Tucker, re: letter of support
Mar 2007	Yannarie Solar Salt
March 2007	Bealwood re: ACWA position on competition from Central west College of TAFE
April 2007	Letter of Support Bayside Abalone.
April 2007	Marron industry beneficiaries of FRDC marron research.
April 2007	Dr Bob Galloway, re: thank you for assistance with Gingin Field Day
April 2007	Dr Brett Glencross, re: thank you for assistance with Gingin Field Day
May 2007	Request for Mussel production data.
November 2006	Bruce Donaldson, re: aquaculture development policy platform.